ATRUSTED VELLNESS COMPANY



SATIVA WELLNESS GROUP

JULY 2021



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AN EXECUTIVE SUMMARY

The strategic business developments that has been undertaken in the last six months have produced strong financial and operational results. The next phase will be exciting for us all.

Marc Howells who has joined in March as Chief Executive Officer, said "I am delighted to join such an exciting company and evolve the roadmap to ensure a successful group, where the share value truly reflects the sum of the parts: an international, accredited laboratory testing facility in Phytovista, a European CBD manufacturing and retail division and a covid/wellness division increasing its footprint and testing facilities to deliver our mission":

Wellness as a lifestyle choice.





Governance and Compliance

Core Values and Ethics



THE RISE OF WELLNESS

UK IVD Market (In Vitro diagnostics) is estimated to reach \$3,127 million by 2023.

10% annual increase in demand for blood and tissue tests over the next 10 years.

Source: <u>https://www.alliedmarketresearch.com/UK-IVD-market</u>



The UK CBD Market is said to be growing at double digits and predicted to be just under £1 billion in 2025.

Source: http://www.brightfieldgroup.com/pressreleases/europe-cbd-market-through-2023

SATIVA- FINANCIAL HIGHLIGHTS FIRST HALF OF 2021

- Q1 best quarterly turnover to date
- Q2 produced even stronger revenue results
- Business operating on a positive cash flow whilst maintaining a health cash position to further its acquisition strategy.
- The main trading company, Goodbody Botanicals, has generated profits year to date in 2021, compared to loss making in previous years.
- Successful placement to invest in the future business.









SATIVA- OPERATIONAL HIGHLIGHTS FIRST HALF OF 2021

- Change in leadership and strong team appointed.
- The wellness divisions aligned in 3 clear divisions as CBD, Cannabinoid testing and clinic testing services.
- Group CBD testing laboratory Phytovista achieved ISO 17025.
- Submitted full Novel Food Dossier to FSA.
- Roll out of 50 clinics nationwide to build the newest division of the business.











ROAD TO GROWTH- CBD

Best Quality, Best Price Guaranteed!

Leverage quality proposition; We select it, we extract it, we test it, we bottle it, we guarantee it.

Launch new consumer proposition - Best Quality, Best Price.

• Build a 'membership' model to build predictable revenues.

Secure sales through 'popular' on-line platforms.
Product range extensions- refills, drinks and vape.
Secure European distribution agreements.
Progress mergers and acquisitions to increase product

range and revenue.

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Optimise Olimax manufacturing and wholesale.Expand White label services.



ROAD TO GROWTH-WELLNESS



Wellness-Your lifestyle Choice



- Expand our product range to incorporate Influenza A&B and RSV.
- Trial new wellness testing opportunities to roll out through the clinic's nationwide.
 - Implement new technology to disrupt current marketplace blood testing journeys - fast, accessible, accurate.
 - Introduce corporate testing.

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ROAD TO GROWTH-PHYTOVISTA



ONE OF THE TOP 3 CBD & HEMP TESTING LABORATORIES IN EUROPE

lacksquare



- To build leading and lasting partnerships in quality and compliance for the cannabinoid industry.
- To develop capabilities into other cannabis testing areas.
 - Expand the scope of the ISO17025 accreditation for new tests.
 - Expand cannabinoid testing in Europe.
 - Partner with professional institutions as a key supplier. Increase sensitivity testing to meet anticipated new government standards.
 - Continue to fund research into the efficacy of CBD through **Kings College**, **London** including evidence on absorption variations based on delivery mechanism.

WHAT IS CBD?

The best known of over 100 cannabinoids found in the hemp or cannabis plant.

Unlike its cousin, THC, it produces no psychoactive effects and is 100% legal Hemp has been used to improve health & wellness since ancient Egyptian times.

CBD binds with our bodies' endocannabinoid receptors.

This is turn signals our endocannabinoid system (ECS) to take action The ECS plays a role in regulating a Fange of functions and processes





THE BODY'S ENDOCANNABINOID SYSTEM



•The ECS helps promote a stable equilibrium affecting things like sleep, discomfort, memory and even mood!

- •The ECS helps promote a feeling of calm and focus.
- •The ECS can reduce exercise-induced discomfort.
- •The ECS helps support a healthy sleep cycle.



THE SATIVA DIFFERENCE











CBD Body Oil

CBD Gummies 14 x 10mg







GOODBODY CBD GUEST PRODUCT RANGE

GOODBODY WELLNESS

CBD OIL

VERMINT FLAVOU

S% S00mg CBD









Peppermint with Vitamin D CBD Oil

GOODBODY GOODBODY WELLNESS WELLNESS CBD OIL CBD OIL ~ Ι Ι 5% 500mg CBD 10% 1000mg CBD GOODBODY WELLNESS PEPPERMINT PEPPERMINT CBD OIL 10% 1000mg CBD ith VITAMIN D PERMINT FLAVOUR with VITAMIN D with VITAMIN D



CBD Bath Bombs







ONE OF THE TOP 3 CANNABINOID TESTING LABORATORIES IN EUROPE

PHYTOVISTA LABORATORIES

- Specialist expertise and focus on cannabinoid testing.
- ✓ Achieved ISO17025 accreditation.
- \checkmark Testing of all products for purity, safety and consistency in our own industry-recognized, certified laboratory, PhytoVista.
- Multi-site laboratory with representation in the UK and EU.



Sativa is ahead of the anticipated global legislation on testing and health requirements for a Cannabinoid formulation and packaging facility.









WELLNESS... YOUR LIFESTYLE CHOICE

- ✓ Over 50 nationwide clinics and ever increasing.
- In- clinic appointments with health care professional.
- ✓ Government provider of PCR tests.
- Developing into a wellness products range through several routes :
 - Hand held device with results given in clinic.



With a national UK network on clinics.





GOODBODY WELLNESS SERVICES







EXPERIENCED MANAGEMENT TEAM



GEREMY THOMAS Executive Chairman

Geremy is an entrepreneur with a successful track record in the telecommunication, e-learning and consumer finance industries. After being involved at senior level in The Carphone Group Plc before it was sold, Geremy went on to create and list PNC Telecom Plc. In 2001 Geremy co-founded TMTI Ltd. TMTI Ltd is a profitable technical support business which works with major brands in enhancing the customer experience. Geremy founded George Banco ltd in 2013, a consumer finance business, which was later sold to Non Standard Finance Plc. Geremy's other business interests include Carbon Managers Ltd, an environmental services consultancy company. More recently, Geremy founded the Sativa Group in 2018 and was its first CEO. After a period as a non-executive and then taking a break from the company, Geremy has returned as the Executive Chairman to lead the board.



Marc has a 36-year track record of high performing results and achievements across the financial services industry. His extensive career includes senior roles in Citibank and Barclaycard before heading up a number of SME financial services companies as CEO or Managing Director. He has significant experience in developing and operating industry leading management teams with best-in-class employee retention and value. His extensive financial services industry experience includes in depth experience on; integrations, mergers, joint ventures, acquisitions, restructuring and start-ups. He has built up geographical and cultural expertise across China, Europe, U.S.A. and South Africa.



GEORGE THOMAS Director and

Goodbody Botanicals Managing Director

George is a successful entrepreneur who has established an eclectic mix of businesses across an array of industries including Tech, Finance, Environmental and Wellness. George was a founding director and board member of George Banco Ltd, a consumer finance business, which was later sold to Non-Standard Finance Plc. George is the Managing Director of Goodbody Botanicals Ltd, the main operating subsidiary of the Sativa Wellness Group through which he has successfully introduced a range of wellness products and services.



Clive Standish's professional career began with N M Rothschild & Sons Ltd in London. In 1979 he was appointed a partner with Dominguez & Barry in Australia and became a member of the Melbourne Stock Exchange in 1980. He was the founding Executive Director at Dominguez Barry Samuel Montagu Limited and subsequently Head of Capital Markets and Managing Director until 1991 and then CEO of SBC and Warburg Dillon Read Australia. In 1998, Clive Standish was appointed Chairman and CEO for Asia Pacific UBS AG and member of the Managing Board and subsequently member of the Group Executive Board. In 2003 he moved to Zurich as Group Chief Financial Officer UBS AG until 2007 when he retired from the Board of UBS AG.

MARC HOWELLS Director & Chief Executive Officer





ANNE TEW Chief Financial Officer & Corporate Secretary

Anne is an experienced Accountant, Corporate Secretary and professional business mentor with over 30 years' experience across a range of industries including the NHS, testing laboratories, manufacturing and farming. She has successfully led projects to achieve business turnaround, restructuring, growth and development. Anne has worked as an Executive and Non-Executive Director as well as advising board members in financial and governance matters as the Corporate Secretary or as an external consultant.

CLIVE STANDISH Non-Executive Director



MARK BLOWER Non-Executive Director

Mark is an experienced finance professional, having spent the last 20 years actively overseeing the financial performance of over 70 UK SME's, with a particular focus on raising debt and private equity. He began his career in 1996 at the Investment Banking division of a large UK bank, before joining NM Rothschild in 2000. He then ran a highly successful leveraged debt team for another UK lending institution for five years before starting his Private Equity career in 2010. During his career to-date he has held a number of board positions, across a variety of sectors.

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SATIVA

GROUP

WELLNESS





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